



SUMMARY

- Results-driven leader
- 25 years of engineering and senior leadership experience with a diverse background in manufacturing and continuous improvement
- Proven track record in building, coaching, aligning, and empowering cross-functional teams to achieve numerous goals within many organizations
- Extensive continuous improvement experience in business/office processes
- Facilitated dozens of engineering process and 3P (Product and Process Preparation) kaizen events
- Leadership coach to hundreds of leaders
- Facilitated hundreds of kaizen events in all areas of companies

EXPERTISE

- Leadership Development
- Engineering Process Improvement
- Project Management
- Office Process Improvement
- Leadership Coaching
- Continuous Improvement
- Lean Six Sigma
- MS Office - Advanced
- Lean Facilitator Coaching
- Training
- Problem-Solving
- Change Management
- Creative/Flexible Solutions
- Waste Elimination
- Metrics and Data Analysis

EXPERIENCE

Lead Consultant

Lean Partners, Minneapolis, MN

Nov 2017 to Present

Nov 2005 to Nov 2014

- Produced the following results within a company in a two year period; productivity gains of over 50%, lead times reduced by 50%, labor costs reduced by 50%. This allowed the company to maintain a competitive market position while still providing customers the advantages of U.S. based engineering, manufacturing and short lead times
- Worked in collaboration, with the management team of a long-term client; created strategic plans, lead multiple Kaizen events and leadership development. This resulted in yearly improvements; 20% reduction in lead time, 25% productivity improvement, and 50% reduction of quality defects.
- Worked in partnership with companies (*including medical companies*) to improve company performance in delivery, productivity, lead time, quality and safety.
- Created partnerships with owners and senior leaders within organizations.
- Worked side by side with companies in creating, executing and sustaining continuous improvement plans.
- Provided one on one coaching of Skillscope and High Performance Lean Leadership series to hundreds of leaders.
- Facilitated Kaizen events for all areas of a company
- Coached teams in Value Stream Mapping, Lean tools and problem solving.

Vice President of Operations

Millerbernd Manufacturing, Winsted, MN

Nov 2014 to Nov 2017

- Through leadership and continuous improvement, I drove profitability from a negative number to an 8% operating profit in the first year.
- Managed and implemented a continuous improvement team that supports both divisions of the company.
- Work collaboratively with the senior leadership using The Entrepreneurial Operating System (EOS) to set clearly defined goals for each department I oversee and in return measure the results against the goals.
- Reviewed analysis of activities, costs, operations and forecast data to determine progress toward defined goals and objectives.
- Communicated the broad strategic vision of the senior leadership team accurately and effectively to the managers and supervisors.
- Diligently maintained a collaborative work environment by concisely stating the Millerbernd core values, objectives and deadlines to be met.

- Delegate authority to undertake objectives, and monitor progress so that problems can be identified and addressed in a timely manner.
- Implemented procedures in accordance with the organization's safety policies which lead to a 38% reduction in recordable injuries during my tenure.
- Implemented root cause analysis and problem-solving tools to reduce Customer CARE's by 45% year over year.
- Coach and develop direct report team members.
- Analyze equipment capacities and workforce capabilities to create a plan which meets Millerbernd's growth goals.

Internal Lead Consultant

Nov 1996 to Nov 2005

Sauer-Danfoss, Plymouth, MN

- Responsible for strategic planning and Lean implementation within the Mobile electronics Division globally.
- Lead trainer of 3P (Product and Process Preparation).
- Supported multiple divisions in Lean implementation.
- Engaged in corporate strategic planning.

Manager of Technical Sales Team*Sauer-Danfoss, Plymouth, MN*

- Worked directly with customers (local and global) to create statements of work for winning proposals.
- Supervised a team of electrical and application engineers.
- Created proposals, which included product costs, development costs and capital investment for custom products.
- Facilitated local and global Kaizen events on current and new products and processes.
- Reviewed internal rate of return and EBIT numbers for each proposal to ensure profitability.
- Collaborated with engineering department to create concepts for customers to give clarity about the development time needed to product the actual product.
- Developed capital expenditures list for individual custom projects.

Senior Manufacturing Engineer, Process Development Team*Sauer-Danfoss, Plymouth, MN***Senior Manufacturing Engineer, Electronics***Sauer-Danfoss, Plymouth, MN***EDUCATION**

B.S. Industrial Technology, Concentration: Manufacturing Engineering, 1992
University of Wisconsin Stout, Menomonie, WI